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## BID OPENING RECORD

### Improvement of hospital software and implementation of hospital software in 20 hospitals IFB No: **RS-SHPAF-7695YF-G-ICB-10-A.3.2** April 14<sup>th</sup>, 2011

The Bid Opening Session was set up in the premises of the Ministry of Health, Fiduciary Services Unit (FSU), Dom zdravlja Savski venac on **April 14<sup>th</sup>, 2011 at 12.15 (local time)** as required in the bidding documents.

The Bid Evaluation Committee has been appointed with the aim of evaluating the submitted bids to award the following Contract No. **RS-SHPAF-7695YF-G-ICB-10-A.3.2**.

The Bid Opening Session is attended by the following officials' persons:

1. Ms. Ivana Misovic, Procurement Specialist, FSU
2. Mr. Srdjan Radojevic, Procurement Assistant, FSU
3. Ms. Nada Teodosijevic, ICT Unit Coordinator
4. Mr. Zvonimir Stankovic, IT Consultant, ICT Unit

Ms. Misovic asks the Bidders' Representatives present in the room to sign a list of participants indicating their names and the Companies they present.

The list of Bidders' Representatives is given in *Appendix 2*.

Further, Ms. Misovic opened the Session. She welcomed the Bidders and their Representatives. Then, she introduced Client's representatives, above listed and she explained process of Bid Opening.

The original bids (sealed and marked as required in the bidding documents) were opened in front of the Bidders' Representatives and participants. Bids envelopes were opened by a sequence entering into the FSU.

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The values of the bids and bids security are read out as below.

**Values of Bids Read During Bid Opening  
RS-SHPAF-7695YF-G-ICB-10-A.3.2**

<b>No</b>	<b>Bidder</b>	<b>Country</b>	<b>Read-out Bid Price</b>
1	JV - SRC Infonet d.o.o., Fin-Pro d.o.o., SRC d.o.o.& SRC Sistemske Integracije d.o.o.	Slovenia	Lot 1: / Lot 2: RSD 182,512,398.00
2	JV - BIT Projekt d.o.o. & MDS Informatički Inženjering	Serbia	Lot 1: EUR 1,420,000.00 Lot 2: EUR 949,000.00
3	Comtrade ITSS d.o.o.	Serbia	Lot 1: EUR 945,486.00 Lot 2: /
4	JV - MFC Mikrokomerc d.o.o., Tehniss d.o.o.	Serbia	Lot 1: / Lot 2: RSD 95,235,958.13

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## Values of Bids Security Read During Bid Opening

**RS-SHPAF-7695YF-G-ICB-10-A.3.2**  
*Requirement: EUR 10,000.00 EUR for each lot*

No	Bidder	Country	Bid Security
1	JV - SRC Infonet d.o.o., Fin-Pro d.o.o., SRC d.o.o.& SRC Sistemske Integracije d.o.o.	Slovenia	Lot 1:/ Lot 2: EUR 10,000.00
2	JV - BIT Projekt d.o.o. & MDS Informaticki Inzenjering	Serbia	Lot 1: EUR 10,000.00 Lot 2: EUR 10,000.00
3	Comtrade ITSS d.o.o.	Serbia	Lot 1: EUR 10,000.00 Lot 2: /
4	JV MFC Mikrokomerc d.o.o., Tehniss d.o.o.	Serbia	Lot 1: / Lot 2: RSD 1,100,000.00

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Bids opening checklists and comments are presented in *Appendix 3* of this record.

At the end of the session, Ms. Misovic noted to all Bidders that the evaluation process is confidential and stated that all contact with Bidders, if any, will be for the purpose of clarification and will be initiated by the Client in writing.

The bids have been deposited in the FSU office and where FSU and the Evaluation Committee are developing their checking and review activity.

We herein attach the following Appendices:

<b>Appendix 1</b>	List of the Firms purchasing bidding documents;
<b>Appendix 2</b>	List of Bidder's Representatives present; and
<b>Appendix 3</b>	Bid opening checklist

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## Appendix 1

### List of Firms Purchasing the Bidding Documents

No	Firms Name	Country
1	IN2 d.o.o.	Croatia
2	GO BUSINESS SOLUTIONS	Romania
3	SAGA	Serbia
4	Bit Projekt d.o.o.	Serbia
5	KPMG Advisory SpA	Italy
6	Teamnet International SA	Romania
7	CUSPIS D.O.O.	Croatia
8	Asseco SEE	Serbia
9	ComTrade ITSS	Serbia
10	BIT THS	Serbia
11	MFC Mikrokomerc	Serbia
12	SRC Sistemske Integracije	Serbia

**Appendix 2**  
List of Bidder's Representatives present

**Register of attendance**  
**Improvement of hospital software and implementation of hospital software in 20 hospitals,**  
**IFB #: RS-SHPAF-7695YF-G-ICB-10-A.3.2**  
**April 14, 2011**

MFC MIKROKOMERC	Aleksandra Ljubanović	064/827-2424 aleksandra.ljubanovic@earthlink.net	Alexandra Ljubanovic
<del>PROJEKAT FARMACIJA</del>	<del>PROJEKAT KAPNOŠKIB</del>	064 61 68 623 P. Ljupović	<del>[Signature]</del>
COMTRADE ITSS	POPOVIĆ ALEKSANDRA	064/6493622 aleksandra.popovic@comtrade.com	Aleksandra Popovic
COMTRADE ITSS	SNJEŽANA STOJANOVIĆ		
BIT Projekt d.o.o.	Đorđe Đurđević	064/6404171 durdje@bitproject.co.rs	Đurđević
REC Sistemske Ljubljana	TRISTAN AZEMAN	063 1040 649 TRISTAN.AZEMAN@REC.BE	[Signature]

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## Appendix 3

### Bid Opening Checklist

### Appendix 3.1

Contract Reference: **RS-SHPAF-7695YF-G-ICB-10-A.3.2**

Bid Opening Date: **April 14, 2011**

Time: **12:15 Noon**

Name of Bidder: **JV - SRC Infonet d.o.o., Fin-Pro d.o.o., SRC d.o.o. & SRC Sistemske Integracije d.o.o.**

Bid received date/time: **April 14, 2011/11:20 A.M.**

- (a) Is outer envelope of bid sealed? **Yes**
- (b) Is bid form completed and signed? **Yes**
- (c) Expiration date of bid: **120 days**
- (d) Is documentary authority for signing enclosed? **Yes**
- (e) Amount of bid security: **Lot 2 - EUR 10,000.00**
- (f) Describe any "Substitution," "Withdrawal," or "Modification" submitted: **No**
- (g) Describe any alternative bid made: **N/A**
- (h) Describe any discounts or modifications offered: **N/A**
- (i) Additional comments: **N/A**
- (j) Name of bidder or representative present: **Mr. Tristan Azman**
- (k) Total bid price: **Lot 2 - RSD 182,512,398.00**

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## Bid Opening Checklist

Appendix 3.2

Contract Reference: **RS-SHPAF-7695YF-G-ICB-10-A.3.2**

Bid Opening Date: **April 14, 2011**

Time: **12:15 Noon**

Name of Bidder: **JV - BIT Projekt d.o.o. & MDS Informaticki Inzenjering**

Bid received date/time: **April 14, 2011/11:35 A.M.**

- (a) Is outer envelope of bid sealed? **Yes**
- (b) Is bid form completed and signed? **Yes**
- (c) Expiration date of bid: **120 days**
- (d) Is documentary authority for signing enclosed? **Yes**
- (e) Amount of bid security: **Lot 1 - EUR 10,000.00 & Lot 2 - EUR 10,000.00**
- (f) Describe any "Substitution," "Withdrawal," or "Modification" submitted: **Yes; The Bidder submitted Bid Modification on Bid Price, on April 14, 2011, at 11:58 A.M.**
- (g) Describe any alternative bid made: **N/A**
- (h) Describe any discounts or modifications offered: **The Bidder modified the Bid No. 2219 dated April 11, 2011, decreasing the value of Grand Summary Cost from EUR 2,570,000.00 to EUR 2,369,000.00. The Bidder changed price for Lot 2 from EUR 1,150,000.00 to EUR 949,000.00.**
- (i) Additional comments: **N/A**
- (j) Name of bidder or representative present: **Ms. Danijela Djokic**
- (k) Total bid price: **EUR 2,369,000.00**



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## Bid Opening Checklist

Appendix 3.3

Contract Reference: **RS-SHPAF-7695YF-G-ICB-10-A.3.2**

Bid Opening Date: **April 14, 2011**

Time: **12:15 Noon**

Name of Bidder: **Comtrade ITSS d.o.o.**

Bid received date/time: **April 14, 2011/11:40 A.M.**

- (a) Is outer envelope of bid sealed? **Yes**
- (b) Is bid form completed and signed? **Yes**
- (c) Expiration date of bid: **120 days**
- (d) Is documentary authority for signing enclosed? **Yes**
- (e) Amount of bid security: **Lot 1 - EUR 10,000.00**
- (f) Describe any "Substitution," "Withdrawal," or "Modification" submitted: **Yes; The Bidder submitted Bid Modification on Bid Price, on April 14, 2011, at 11:55 A.M.**
- (g) Describe any alternative bid made: **N/A**
- (h) Describe any discounts or modifications offered: **The Bidder modified the Bid No. 2365 dated April 14, 2011, approving additional 10% discount for all positions in the offer except Post-Warranty Prices. The value of final Grand Summary Cost is EUR 945,486.00.**
- (i) Additional comments: **N/A**
- (j) Name of bidder or representative present: **Ms. Snezana Stojanovic and Ms. Aleksandra Popovic**
- (k) Total bid price: **Lot 1 - EUR 945,486.00**

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## Bid Opening Checklist

Appendix 3.4

Contract Reference: **RS-SHPAF-7695YF-G-ICB-10-A.3.2**

Bid Opening Date: **April 14, 2011**

Time: **12:15 Noon**

Name of Bidder: **JV - MFC Mikrokomerc d.o.o., Tehniss d.o.o.**

Bid received date/time: **April 14, 2011/11:55 A.M.**

- (a) Is outer envelope of bid sealed? **Yes**
- (b) Is bid form completed and signed? **Yes**
- (c) Expiration date of bid: **120 days**
- (d) Is documentary authority for signing enclosed? **Yes**
- (e) Amount of bid security: **Lot 2 - RSD 1,100,000.00**
- (f) Describe any "Substitution," "Withdrawal," or "Modification" submitted: **No**
- (g) Describe any alternative bid made: **N/A**
- (h) Describe any discounts or modifications offered: **N/A**
- (i) Additional comments: **N/A**
- (j) Name of bidder or representative present: **Ms. Aleksandra Ljubenovic and Mr. Radovan Cirkovic**
- (k) Total bid price: **Lot 2 - RSD 95,235,958.13**